

# Catalysing Energy Efficiency as a Service in Indonesia

# **PROJECT SNAPSHOT**

#### **Country: Indonesia**

The lack of successful energy efficiency projects in Indonesia creates a vicious cycle.
Policymakers, financiers, and potential project participants remain hesitant due to the absence of proven, replicable models. This skepticism translates into a lack of trust in energy efficiency practitioners and the Energy Service Company (ESCO) business model.

To address this, a two-pronged approach is proposed. First, showcasing successful projects will build confidence and overcome skepticism. Second, identifying the most attractive business models for Indonesian companies will further incentivize participation and investment.

#### **CONNECT**



### **ETP'S CONTRIBUTION**

ETP is committed to propelling Indonesia towards a wellfunctioning and sustainable energy efficiency market. Our strategy revolves around three key interventions:

- We will directly support 15 Level 1 Energy Audits and conduct 5 Investment Grade Audits (IGA) for energy efficiency projects. These successful case studies will serve as real-world examples, fostering confidence and overcoming skepticism among stakeholders.
- To ensure alignment with local regulations and enhance the overall business model, we will collaborate with a reputable Indonesian law and consulting firm. This collaboration will create a framework that is attractive and incentivizes participation from Indonesian companies.
- We will implement Smart Joules IoT remote energy monitoring systems across various projects. The data collected will be used to generate insightful knowledge products specifically tailored for industries and financial institutions. These insights will empower informed decision-making and attract investment.



















De-risking investments on renewable enery, energy efficiency and fossil fuel phasedown



#### **STAKEHOLDERS**

The Coordinating Ministry of Economic **Affairs** 

The Ministry of Energy and Mineral Resources





## PROJECT DURATION

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WUNDPS OAFD For Economic Allarist and Climate Action













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OUTPUT

**MPACT** 

**OUTCOME** 

Establish a well-functioning and sustainable EE market by developing the market and providing real examples of successful projects, identifying the EE business models that are most attractive to Indonesian

Increase the flow of investments to EE

projects & accelerate the development

and accessibility of EE knowledge

companies

A pipeline of bankable EE projects are developed for financiers Creation and testing of multiple business models and implementation

of EE projects Market enabling knowledge products

and policy analysis

